



IntegriCo Composites of LA, a leading manufacturer of composite railroad ties, is seeking a Chief Financial Officer.

Strategic Planning and Management

- Serve as CFO and strategic partner to CEO and Board of Directors
- Prepare all financial reports
- Contribute to strategic plan discussion; analyze discussion in conjunction with sound financial criteria
- Participate in pivotal decisions related to strategic initiatives and operational models
- Assist in managing partnering discussions including material sourcing, vendor contracts, potential reseller / licensing arrangements, and other business development initiatives
- Maintain end-user pricing models and ensure consistency across key customer contracts
- Assess and evaluate cost accounting measures and financial performance regarding short-long term operational budgets, objectives, and forecasts; provide insight and recommendations for unit economics and both short-long term growth plan
- Identify and implement departmental systems providing critical financial and operational efficiencies; align with vision of CEO and Board of Directors
- Identify and negotiate both private and public financing options
- Develop policy and procedure documentation

Required Qualifications

- Graduate degree from accredited institution in accounting or finance
- 10 years senior financial leadership in industrial manufacturing environment; cost accounting expertise
- Standalone CFO will complete cash management responsibilities; project management
- Financial leadership experience in major restructuring/turnaround in either large or small organization
- Demonstrated ability to work independently with Board of Directors
- Demonstrated ability to develop and strengthen internal controls/reporting department-wide; independently forecast P&L in conjunction current production cost data
- Exceptional ability to recruit and develop key staff
- Unquestionable business ethics, personal integrity, and moral stance
- Exceptional communication and presentation skills with executive presence, and demonstrated ability to communicate effectively with external constituents

- Strong technical knowledge; ability to assume operational control of IT function, including production floor network architecture

Please send letter of interest and résumé to:

Mr. Scott Mack, CEO
IntegriCo Composites of LA
Scott.Mack@IntegriCo.com